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3	VIRGINIA RACING COMMISSION
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7	Monday, June 14, 2021 at 11:00 a.m.
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12	COMMISSION MEMBERS: J. Sargeant Reynolds, Jr., Chairman
13	Stuart Siegel, Vice Chairman Marsha K. Hudgins
14	Stephanie B. Nixon
15	COMMISSION STAFF: David S. Lermond, Jr., Executive Secretary
16	Kimberly C. Mackey, Director of Operations Rhonda Davis, Director of Pari-Mutuels and Licensing
17	Ada K. Caruthers, DVM, Equine Medical Director
18	ATTORNEY GENERAL'S OFFICE: Elizabeth Myers, Esquire
19	Litzabeth Myers, Esquire
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VICE CHAIRMAN SIEGEL: Ladies and Gentlemen, we'll begin the meeting, if you'll take your seats. Good morning and welcome to another meeting of the Virginia Racing Commission. As most of you are aware, given the current and seemingly ongoing nature of racing today, this group is much needed and we're proud that D.G. Van Clief served on it. He represented the industry and the Commonwealth and our Commission very well. D.G. is an outstanding commissioner as well as a leader of our organization and we will certainly miss him. He has kindly offered to help in any way he can to move forward and we certainly ask for the help.

Because the role as Vice Chairman is to seek a new Chairman, I open the floor for nominations.

COMMISSIONER NIXON: Commissioner Sargeant Reynolds.

VICE CHAIRMAN SIEGEL: Sargeant Reynolds is nominated to be the Chairman. Any other nominations? Hearing none, I'll ask for a second.

COMMISSIONER HUDGINS: Second.

VICE CHAIRMAN SIEGEL: We have a second nomination. All in favor, say aye.

COMMISSIONER REYNOLDS: Am I allowed to vote?

MR. LERMOND: You're still allowed to vote.

1 You're elected.

NOTE: The Commission votes aye.

VICE CHAIRMAN SIEGEL: Congratulations. You are elected by unanimous consent. I'll turn the meeting over to you.

CHAIRMAN REYNOLDS: Thank you very much,
Mr. Vice Chairman. I'm ready for round two as
Chairman. Everyone remembers round one. Everybody
remembers 2014 and '15. We went through a lot and
we have come a long, long way, largely thanks to
everybody, but largely thanks to former Chairman
Van Clief. We'll have more to say about Mr. Van
Clief probably in a few minutes.

Anyway, we've got a large agenda today because we haven't met since last December 16th. If any of us are not speaking loudly enough, please just let us know. We want to make sure everybody can hear. We appreciate that.

Our first order of business is approval of the December 16, 2020 minutes. Commissioners, behind Tab One. Has everybody had a chance to review the minutes? Are there any additions or corrections? Hearing none, I'll make a motion to accept the minutes of December 16th, 2020.

VICE CHAIRMAN SIEGEL: So moved.

1 CHAIRMAN REYNOLDS: Do I hear a second? 2 COMMISSIONER NIXON: Second. 3 CHAIRMAN REYNOLDS: We have a second. A11 4 those in favor, say aye. 5 The Commission votes ave. NOTE: CHAIRMAN REYNOLDS: The motion carries. 6 The 7 minutes are approved. Next on the agenda is the request for approval 8 9 of a license to conduct pari-mutuel wagering on 10 Historical --11 MR. LERMOND: Sir. 12 CHAIRMAN REYNOLDS: Yes. 13 MR. LERMOND: Public comment first. 14 CHAIRMAN REYNOLDS: I apologize. We're going 15 to go with public comments. The public is invited 16 to speak whatever is on their mind and please be 17 reminded that you have five minutes to speak. anybody wish to speak and make a public comment? 18 19 Mr. Berman, are you good? 20 MR. BERMAN: Yeah. 21 CHAIRMAN REYNOLDS: Thank you. All right. Ι 22 don't see anybody who wants to make a public 23 comment, so thank you for that. 24 Now we move on to the next agenda item;

request for approval of a license to conduct

25

pari-mutuel wagering on Historical Horse Racing at Rosie's Collinsville for 2021, submitted by Colonial Downs Group, LLC.

Mr. Lermond, do you want to talk about that?

MR. LERMOND: I'll start us out. Sure. Thank
you, Mr. Chairman.

Several months ago, I got a call from John Marshall and he was floating the idea of putting 37 HHR terminals at the OTB in Collinsville. Apparently, Henry County has a limitation on 37 such devices and Mr. Marshall felt that they could fit 37 terminals nicely into the existing Windmill OTB in Collinsville.

Initially, I had a few concerns and I think my concerns were almost a compliment to Colonial Downs in a way, because my feeling is they had set the bar very high at their existing Rosie's locations and I just wanted to make sure that this smaller business model would still provide the same guest entertainment and also provide a safe and secure environment for the patrons and also for the employees of Colonial Downs.

I requested the help of our HHR compliance specialist, Joe Rudisill. Mr. Rudisill examined Mr. Marshall's proposal and came up with a pretty

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extensive list of questions through email.

After some discussion with Mr. Marshall, that email boiled down to about 19 or 20, I'll just call like a punch list of things that the Commission would want to see in place for concerns that we had that needed to be satisfied before I thought that I would be comfortable recommending a location like this to the full Commission.

I'm happy to report that about three weeks ago, Mr. Rudisill and I actually took a site visit out to Collinsville. There were I think three VPs there from Colonial Downs; Mr. Hartman, Steven Hubba [ph] and Chad, who is vice president of development and I'm sorry, I don't know Chad's last name. I should because he is in the office with us some days.

We were very pleased with the attention to detail and the willingness of Colonial Downs to provide the necessary items that we thought would be necessary to provide a safe and secure environment.

I don't want to get into too many of the details, but some of those listed from the requirements were the count room, money storage, segregation of duties, lock and alarm schematics,

amount of security and of course surveillance; not only in the facility, but in the parking lot.

Again, after our visit and meeting with the individuals from Colonial Downs, we were very happy and I can go into more detail about the location itself.

Briefly, its occupancy of 560 people, it measures a little over 14,000 in square feet. I have been to the room up there several times before and it is a good-size room. I think it will be sufficient for the number of people they're going to have there and still provide the type of guest entertainment that folks are used to when they go to a Rosie's.

The rest of the application was complete with all of the required information and I would be happy to take some questions from commissioners, and if there are none, then I would recommend approval of this application.

CHAIRMAN REYNOLDS: Any questions?

COMMISSIONER NIXON: Thank you very much.

CHAIRMAN REYNOLDS: I think we're good. I read through it and it's very thorough and I appreciate your work on it. Thank you.

MR. LERMOND: You're welcome, Sarge. In that

motion would you please include the two conditions on Page Five and Seven?

CHAIRMAN REYNOLDS: Why don't I go ahead and make the motion that we approve the license to conduct pari-mutuel wagering on Historical Horse Racing, Collinsville, in 2021 as submitted by the Colonial Downs Group, LLC, with the following additions.

One. Pari-mutuel wagering on Historical Horse Racing shall be operated in accordance with all representations, plans and specifications as submitted in the application and as described to the Virginia Racing Commission's June 14th meeting.

The licensee shall not deviate materially from these representations, plans and specifications without prior consent of the Commission or its executive secretary.

Two. The pari-mutuel wagering on Historical Horse Racing shall be operated in accordance with all applicable state and federal statutes and regulations, regulations of the Commission and all local ordinances.

Do I hear a second?

VICE CHAIRMAN SIEGEL: Second.

CHAIRMAN REYNOLDS: Very good. I have a

second. Any additional comments? Hearing none, all those in favor, say aye.

NOTE: The Commission votes aye.

CHAIRMAN REYNOLDS: Those opposed? Motion carries unanimously.

Next on the agenda is a request for approval of a limited license submitted by the Virginia Gold Cup Association for 2021. Mr. Lermond, will you take us through that, please.

MR. LERMOND: Yes, Mr. Chairman. On May 14th, I received by email an application from Barbara Shannon from the Virginia Gold Cup Association. I, for one, and I'm sure the rest of you are very pleased to know, that we will once again have pari-mutuel wagering at the Gold Cup this fall.

Unfortunately, the COVID didn't clear up quite soon enough for us to do anything for the spring event, even though they pushed the date back some hoping that things would clear up, but according to Barbara, I think they still had a gray day of racing in the spring. Dr. Allison, I believe, would concur.

Once again, the Gold Cup's application is always very thorough and complete. I don't have any concerns at all or staff or any reason not to

issue this license again and I'm very pleased to see that we will be able to go out to the Great Meadow race course in October and enjoy some steeplechase racing with pari-mutuel wagering.

Unless anyone has any questions, I would again ask for a motion, to include those same two recommendations.

CHAIRMAN REYNOLDS: All right. Thank you.

VICE CHAIRMAN SIEGEL: So moved.

CHAIRMAN REYNOLDS: Second?

COMMISSIONER NIXON: Second.

CHAIRMAN REYNOLDS: I'll entertain a motion.

Anybody have any comments before we take a vote?

I'll entertain a motion to request approval of a

limited license as submitted by Virginia Gold Cup

Association for 2021 with the following conditions.

One. Horse racing and with pari-mutuel wagering shall be operated in accordance with all representations, plans and specifications as submitted in the application and as described to the Virginia Racing Commission's June 14, 2021 meeting.

The licensee shall not deviate materially from these representations, plans and specifications without the prior consent of the Commission or its

executive secretary.

Two. The horse racing with pari-mutuel wagering shall be operated in accordance with all applicable state and federal statutes and regulations, the regulations of the Commission and all other ordinances.

Do I hear a motion?

VICE CHAIRMAN SIEGEL: So moved.

CHAIRMAN REYNOLDS: Do I hear a second?

COMMISSIONER NIXON: Second.

CHAIRMAN REYNOLDS: All those in favor, say aye.

NOTE: The Commission votes aye.

CHAIRMAN REYNOLDS: Aye. All those opposed? Hearing none, the motion carries unanimously.

Next up on the agenda is a request for approval of the Virginia Gold Cup racing officials for 2021, behind Tab Four. Mr. Lermond, will you take us through that, please?

MR. LERMOND: Thank you, Mr. Chairman. As part of the application, they are required to provide us with a list of racing officials, but it has always been our practice to not only approve the license application, but the list of officials as well.

I would also point out that the list does include the three stewards that will be employed by the Virginia Racing Commission that also needs your approval, but in meetings past, we have done both of those by approving this list.

The only thing I would mention is that I was fortunate enough that our Thoroughbred chief steward, Jack Houghton, informed me he would still be in the area in October and agreed to be one of the three stewards for Gold Cup and I think that's great.

I can talk about Jack a little bit later, but he's just an excellent steward and I think he would add to the other two that we already have, including Chief Steward Tad Zimmerman and Mr. Gus Brown. Gus Brown is an ex-rider and provides a lot of knowledge and experience to the three stewards that we have. I'm very happy with them.

The rest of the racing officials, it seems like I see these names every year, which is a very good thing for continuity's sake and I'm confident that everyone on this list will be able to perform their duties in a professional fashion.

I would request approval for this list, but in the motion, I would like the Commission to grant me

1 2 this list. 3 4 5 6 7 8 9 10 11 questions? 12 13 14 15 16 17 Do I hear a motion? 18 COMMISSIONER NIXON: Yes. 19 VICE CHAIRMAN SIEGEL: Yes. 20 21 22 NOTE: 23 24 Motion carries unanimously. 25

the authority to approve any last minute changes to Sometimes something happens at the last minute and I think it would just be good if I had that authority so that we can say that anybody who worked there was approved by the Commission, whether it's today or by me in some last minute type thing. I would request that motion. CHAIRMAN REYNOLDS: Thank you, Mr. Lermond. Commissioners, do you have any comments or

I will seek a motion for the approval of the Gold Cup racing officials for 2021 and further add that the executive secretary for the Virginia Racing Commission has our authority to make any last minute changes to that list as needed.

CHAIRMAN REYNOLDS: Commissioner Nixon and Mr. Siegel seconds. All those in favor, say aye.

The Commission votes aye.

CHAIRMAN REYNOLDS: All those opposed, say no.

Moving right along. Next on our agenda is a

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request for approval of a limited license for the 2021 -- limited license submitted by the Shenandoah County Agricultural Foundation for Shenandoah Downs. Mr. Lermond.

MR. LERMOND: Thank you, Mr. Chairman. June 3rd, 2021, I received an application from the Shenandoah Agricultural Foundation for a limited license to conduct ten days of harness racing with pari-mutuel wagering at Shenandoah Downs from September 17, 2021 to October 16, 2021.

Once again, I'm very happy to see racing return to Shenandoah Downs with pari-mutuel They had to take a break as did the Gold wagering. Cup due to COVID and we are very, very happy to see this racing continue.

A few differences this year. One is that we have decided to move the test barn to a better location that we feel is directly off of the racetrack but not close enough to the racetrack where the horses are bothered when they see the horses running by. That sometimes makes it hard for them to concentrate on why they're at the test So I think it's also, I think, a more secure location, so I think that's a good improvement.

Other than that, we've always been very happy

with the racing there and I would again recommend approval with the two conditions listed in the staff report on Page Four.

CHAIRMAN REYNOLDS: Thank you. Any comments or questions? Hearing none, I'll go ahead and make a motion that the Commission approve the limited license for 2021 as submitted by Shenandoah County Agricultural Foundation for the running at Shenandoah Downs with the following conditions.

One. The horse racing with pari-mutuel wagering shall be operated in accordance with all representations, plans and specifications as submitted in the application and as described at the Virginia Racing Commission's June 14th meeting.

The licensee shall not deviate materially from these representations, plans and specifications without the prior consent of the Commission or its executive secretary.

Two. The horse racing with pari-mutuel wagering shall be operated in accordance with all local state and federal statutes and regulations, regulations of the Commission and all local ordinances.

Do I have a second?

COMMISSIONER HUDGINS: Second.

CHAIRMAN REYNOLDS: We have a second. All those in favor, say aye.

NOTE: The Commission votes aye.

CHAIRMAN REYNOLDS: Those opposed? Hearing none, the motion carries unanimously and it is approved. Thank you.

Next is a request of the approval of racing officials for Shenandoah Downs for 2021.

Mr. Lermond.

MR. LERMOND: Thank you, Mr. Chairman. Just as with the Gold Cup application, the application for Shenandoah Downs included the list of racing officials and they again include the three stewards or judges as they're called at Artis.

We have presiding judge, Jack Remy, who has been with us almost since the beginning at Shenandoah Downs. Mr. Remy is the presiding judge at Ocean Downs and also at Rosecroft. It would be hard for us to find a more knowledgable person than Mr. Remy.

The second name is Joel Milby. He is a new person for us. He's a younger guy I could say for a judge. I think he's in his 40s. Mr. Remy has taken him under his wing the last year or two.

Mr. Milby has a full USDA judge's license and I

think it's good for us to try to bring in some younger blood to some of these positions just for the future for attrition and things like that.

The third one is Jimmy Mitchell, who has been with us, again, since the beginning, who is a fine judge.

The rest of the names as with the Gold Cup are all familiar names that we see each year. These people have always done a fine job and they're performing their duties as racing officials and I would again ask for approval of this list and I think it's even more important since we're so far out to grant me the authority to make any changes that may occur between now and September. So I would seek that motion.

CHAIRMAN REYNOLDS: Okay. Do I hear a motion for the approval of racing officials for Shenandoah Downs for 2021 and in addition, allowing our executive secretary to make any last minute changes as deemed necessary?

VICE CHAIRMAN SIEGEL: Yes.

CHAIRMAN REYNOLDS: Do I hear a second?

COMMISSIONER HUDGINS: Second.

CHAIRMAN REYNOLDS: I hear a second. All those in favor, say aye.

NOTE: The Commission votes aye.

CHAIRMAN REYNOLDS: Any opposed? Hearing none, the motion carries unanimously.

Next on the list is the request for approval of the horseman's agreement between Shenandoah County Agricultural Foundation, Virginia Equine Alliance and Virginia Harness Horse Association, which you can find behind Tab Seven.

Mr. Lermond, do you want to take us through that?

MR. LERMOND: Thank you, Mr. Chairman.

CHAIRMAN REYNOLDS: You're welcome.

MR. LERMOND: As required by the code of Virginia, an operator of a limited race meet where there has not been a referendum passed has to be a 501(c)(3) or (4) corporation. In this case, the corporation requesting the license is the Shenandoah County Agricultural Foundation and this is not the first time that this contract has been written this way.

The way it works, basically, is the Virginia Equine Alliance paying the foundation a fee of \$10,000 for sponsoring and obtaining the license from the Commission and then anything above and beyond that would go to the Virginia Equine

Alliance.

This guarantees that the Shenandoah County
Agricultural Foundation will receive \$1,000 a day
for putting on the races and applying for the
license.

Furthermore, it states that the purses will be at least 800,000 for the meet, which is about 50,000 a day, which for harness racing is very, very, a very good amount and should again attract many horses.

The agreement is just for the one year this time and unless anyone has any questions, I would recommend approval of this contract.

CHAIRMAN REYNOLDS: All right. Are there any comments or questions from my fellow commissioners? I'd like to seek a motion for approval of the horsemen's agreement between Shenandoah County Agricultural Foundation and Virginia Equine Alliance and the Virginia Harness Horse Association.

COMMISSIONER HUDGINS: So moved.

CHAIRMAN REYNOLDS: Do I have a second?

COMMISSIONER NIXON: Second.

CHAIRMAN REYNOLDS: I hear a second. All those in favor, say aye.

NOTE: The Commission votes aye.

CHAIRMAN REYNOLDS: Any opposed? Hearing none, the motion carries unanimously. Thank you.

Next on the agenda is a request for approval of the racing officials for Colonial Downs for the 2021 season. Mr. Lermond.

MR. LERMOND: Thank you, Mr. Chairman. I received a list from Jill Byrne with the racing officials for the Colonial Downs meet which is getting ready to start here very soon.

Again, this list does include our three stewards and Jack Houghton will be our presiding steward once again.

I may have said this the first year or two, but we are very fortunate to have Mr. Houghton as our chief steward. People who have been around the Mid-Atlantic racing know of Mr. Houghton's reputation as a great steward. If I was a young steward starting out, that is somebody I would want to emulate in every way.

Also, we have Pat Bovenzi, who came to us last year and unfortunately only got to be a steward for seven days of racing, but Pat had worked in the racing office the first year at Colonial Downs and is fully accredited, and even though it was only

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seven days, I thought that the three stewards worked very well together.

The third one, again, is our Thoroughbred slash steeplechase steward, Tad Zimmerman. will be his third year as a steward at Colonial He has worked out extremely well and again, I'm just thrilled that we have three qualified stewards in the stand, and again, we're just very fortunate that we have these folks.

As far as the rest of the names, I sound like a broken record, but these are all people that we have seen the first two years. I think a lot of the folks come from Tampa Bay Downs and they work very well together as a group since they're used to working together during other parts of the year.

So unless there are any questions about any of these names, I would recommend approval and also even though we don't have too much time, I would still like the Commission to grant me the authority to make any last minute substitutions if they are needed.

CHAIRMAN REYNOLDS: Okay. Any questions or comments from fellow commissioners? Hearing none, I will seek a motion to approve the racing officials for Colonial Downs for 2021, which

1	further allows our executive secretary to make any
2	last minute changes that are deemed necessary.
3	VICE CHAIRMAN SIEGEL: So moved.
4	CHAIRMAN REYNOLDS: Do I have a second?
5	COMMISSIONER NIXON: Second.
6	CHAIRMAN REYNOLDS: I have a second. All
7	those in favor, say aye.
8	NOTE: The Commission votes aye.
9	CHAIRMAN REYNOLDS: Any opposed? Hearing
10	none, the motion carries unanimously.
11	All right. Let's see. Behind Tab Nine,
12	we have a request for approval of VHBPA's
13	benevolence budget for 2021 and I ask for Mr.
14	Petramalo to present to us, please.
15	MR. PETRAMALO: Thank you, Mr. Chairman. The
16	budget you see before you is very similar to the
17	ones that we've presented in the past. I'll just
18	hit some highlights.
19	MR. BERMAN: Can you move over? We can't hear
20	you.
21	MR. PETRAMALO: That's deliberate.
22	CHAIRMAN REYNOLDS: Can you come to the front,
23	if you'd like, and speak?
24	MR. PETRAMALO: I'm sorry, Tad. I didn't
25	realize you couldn't hear me.

Mr. Chairman, this is pretty much the same type of budget --

CHAIRMAN REYNOLDS: Will you come to the middle?

MR. PETRAMALO: It's the same type of budget that we've submitted for every year the past 15 years. The highlights are as follows.

We have a food program that includes meals at the track kitchen. This year, probably for 12 years in a row now, Miguel and his family are coming most of the time to work at the Maryland tracks and always come to Colonial Downs.

We subsidize these operations so they'll come down here, and more importantly, keep the prices in check.

We do something else. We give out the meal tickets. The chaplain works the back side of the field. He's here probably six days a week and he is constantly touring the back side and counseling people. He's more of a problem solver, et cetera, and in the process, he also gives out meal tickets like this to those who may want or need them. They're redeemable in the track kitchen for a \$7 meal.

We also rent a 12 passenger van and we have a

driver. The purpose of this is to take those who are living on the back side in dorms. As you know we have 240 beds. Many, many of the people working in the back side do not have transportation. They come in on the trucks with the horses and I was going to say they're stuck here. That's not quite accurate.

They're in the middle of a rural county so we provide a van to take them to entertainment venues if they have time off to go to Kings Dominion or Busch Gardens or sometimes, more importantly, it's used to transport them to Walmart and places like that, including grocery stores.

The chaplain will talk about that. This will be the third year in a row that the chaplain will be with us. His church and congregation are down the road, but he lives right next door to the racetrack. He's a wonderful chaplain and gets along well with everyone. So he will be here.

You will also note that there's an allocation in the budget for medical and dental care. Over the years, it has turned out to be principally dental care. We have usually probably sixty to seventy percent of the money we spend for dental treatment.

We usually set up (inaudible) -- prices and we send folks who need dental care to -- last year, I think it was the next exit down for medical treatment. We send folks down to an urgent care center. As I said, most of our money is for medical.

A couple other things. Educational programs. As you may remember, we have had in the past one or another of our national Groom Elite training programs, which is a combination of classroom training coupled with training, hands-on training.

We're not having that this year, but we are instituting something new with the assistance of the medical director who is here someplace, Dr. Ada Caruthers, and that is, we're having at least three one-hour training sessions for trainers and assistant trainers.

As some of you may know, the Virginia Racing Commission is required as of January 1, 2022 that every trainer complete four hours of continuing education in order to receive a license, so we are setting up these programs to at least provide something.

Next, we hope to have our disabled jockeys (inaudible) this year. We didn't have one last

1 year because of the shutdown; there before, we had 2 one. We may try to bring that back again. this is something we've set up and all the proceeds 3 4 go to the foundation. 5 CHAIRMAN REYNOLDS: I'll start out with a couple questions. I notice the budget has gone way 6 7 I guess there's a lot more breakage these 8 days. 9 MR. PETRAMALO: Well, there are also more 10 days. 11 CHAIRMAN REYNOLDS: More days. That leads to my second question. The chaplain is now 11,000. 12 13 Is the chaplain getting a price increase or is he 14 doing more work? 15 MR. PETRAMALO: It's more days. We provide 16 the chaplain a golf cart and I believe the 17 compensation is \$30 an hour. Something like that. 18 CHAIRMAN REYNOLDS: Okay. 19 MR. PETRAMALO: He's well worth it. 20 CHAIRMAN REYNOLDS: I'm sure. That's all I 21 Other commissioners? 22 Nice iob. COMMISSIONER HUDGINS: 23 CHAIRMAN REYNOLDS: Thank you, Mr. Petramalo. 24 Are there questions or comments from the 25 commissioners in general?

1 COMMISSIONER HUDGINS: I'm very satisfied with 2 what I see so far. 3 CHAIRMAN REYNOLDS: I will seek a motion for 4 the approval of the VHBPA's benevolence budget for 5 2021. 6 VICE CHAIRMAN SIEGEL: So moved. 7 CHAIRMAN REYNOLDS: Do I hear a second? 8 COMMISSIONER HUDGINS: Second. 9 CHAIRMAN REYNOLDS: I have a second. All 10 those in favor, say aye. 11 NOTE: The Commission votes aye. CHAIRMAN REYNOLDS: Any opposed? 12 Hearing 13 none, the motion carries unanimously. Thank vou. 14 Mr. Petramalo. 15 Next on the agenda is the request for approval 16 of the VHHA's benevolence budget for 2021. Debbie 17 Warnick, would you like to present? Is Debbie here? 18 19 MS. WARNICK: Thank you, Mr. Chairman. We are 20 requesting that you give us \$25,000 this year. 21 CHAIRMAN REYNOLDS: Will you come up here 22 and stand up? We don't want to miss a word. Thank 23 you. 24 \$25,000 is what we're requesting MS. WARNICK: 25 would be spent for meal tickets and group meals as

we've done in the past. It's a slight increase from last year. I think last year was \$23,000, but this was in line with what we actually spent last year.

As some of you may know, we don't have facilities for people to stay. There's no rooms like they have here in Colonial and the cheapest rate -- if people are coming to stay for the entire meet, that works out to be almost six weeks or five

The cheapest hotel rate around that Darryl was able to negotiate for us is \$85 a night. This turns out to be a significant amount of money for people that come and stay the entire meet.

weeks if they leave a couple days early.

What we would like to do is reimburse them some of that money. We plan based upon what we had last year, we had 26 horsemen who came and stayed the entire meet. Not everybody stays the entire time. Some come for a weekend or come for a couple days.

We would like to take that 20,000 and divide it by the people that actually stay. Based on last year's number of 26, it worked out to be \$21 per day we reimburse them for staying. That's it.

CHAIRMAN REYNOLDS: Commissioners, do you all

have any questions? 1 2 COMMISSIONER NIXON: I do. Does that 3 encompass -- when you say horsemen, does that mean 4 the groomers, drivers and trainers? 5 MS. WARNICK: It's the group; trainers. 6 drivers, lap people. We don't have drivers that 7 come down and stay. 8 COMMISSIONER NIXON: Okay. 9 CHAIRMAN REYNOLDS: Thank you very much. 10 MS. WARNICK: Thank you. CHAIRMAN REYNOLDS: Any further comments or 11 12 questions? Hearing none, I make a motion for the 13 approval of VHHA's benevolence budget for 2021. 14 COMMISSIONER HUDGINS: So moved. 15 CHAIRMAN REYNOLDS: Do I hear a second? 16 COMMISSIONER NIXON: Second. 17 CHAIRMAN REYNOLDS: Hearing a second, all 18 those in favor, say aye. 19 NOTE: The Commission votes aye. 20 CHAIRMAN REYNOLDS: Any opposed? Hearing 21 none, the motion carries unanimously. Thank you. 22 The next item on the agenda is approval of the 23 final amendments to Chapter 100, lip tattoo 24 requirements. Mr. Lermond, that's you or 25 Dr. Caruthers.

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MR. LERMOND: Mr. Chairman, I'll take the first two and then we'll let Dr. Caruthers handle Item 15, if that's okay.

CHAIRMAN REYNOLDS: Okay.

Behind Tab 11 of your notebooks MR. LERMOND: is a proposed final amendment to Chapter 100, § 100-30, lip tattoo requirements. I would just frame this as basically housekeeping.

This would allow the use of a micro chip to identify a horse without a lip tattoo. chips, actually called a digital tattoo, are the wave of the future, so we wanted to insert this into this section which would allow for a readable micro chip to be used if there is not a tattooed number or in a few years when tattoo numbers go away completely, this is going to be the method of the future going forward.

This amendment would be exempt from the Administrative Process Act because it concerns a technical rule concerning live horse racing, so we would have this in place before the Colonial Downs meet starts and I would seek a motion to approve this final amendment to Chapter 100.

CHAIRMAN REYNOLDS: Thank you. Any questions? Hearing none, I will seek a motion for the approval

of the final amendment to Chapter 100, lip tattoo requirements.

COMMISSIONER NIXON: So moved.

CHAIRMAN REYNOLDS: Do I hear a second?

VICE CHAIRMAN SIEGEL: Second.

CHAIRMAN REYNOLDS: We have a second. All those in favor, say aye.

NOTE: The Commission votes aye.

CHAIRMAN REYNOLDS: Opposed? Hearing none, the motion carries unanimously.

Next is the request for approval of final amendments to Chapter 110, the horses ineligible to start. Mr. Lermond.

MR. LERMOND: Thank you, Mr. Chairman. As is the case sometimes in our rulebook, a rule will appear in one section and appear in another. The rationale for this amendment is the same as what I just articulated for Chapter 100, although this section has to do with horses that are ineligible to start and the premiss is that a Thoroughbred horse that has not been lip tattooed or does not possess a readable micro chip or a Standardbred that does not possess a lip tattoo, freeze-branded number or readable micro chip.

So again, this is another housekeeping item.

1 It's the same rationale for the Chapter 100 change 2 and I would recommend or seek a motion to approve 3 this as a final amendment to Chapter 110 and the 4 same exemption I spoke about a minute ago that 5 would apply to this, this rule would also be in 6 place before the Thoroughbred race starts. 7 CHAIRMAN REYNOLDS: Any questions or comments? 8 Hearing none, I request a motion for the approval 9 of the final amendments to Chapter 110, horses that 10 are ineligible to start. 11 VICE CHAIRMAN SIEGEL: so moved. 12 CHAIRMAN REYNOLDS: Do I hear a second? 13 COMMISSIONER HUDGINS: So moved. 14 CHAIRMAN REYNOLDS: I have a motion and a 15 second. All those in favor, say aye. 16 NOTE: The Commission votes aye. 17 CHAIRMAN REYNOLDS: All those opposed? 18 Hearing none opposed, the motion carries 19 unanimously. Thank you, Mr. Lermond. 20 MR. LERMOND: Thank you. 21 CHAIRMAN REYNOLDS: Next is a request for 22 approval for final amendments to Chapter 180, 23 clenbuterol. I'd ask Dr. Caruthers to comment on 24 that. Come forward, please. Thank you. 25 Thank you, Mr. Chairman. DR. CARUTHERS: Can

everybody hear me? I'll give a brief synopsis about clenbuterol so that everybody understands where we're coming from. So I just wanted to read to you.

Clenbuterol is an FDA-approved prescription medication given orally for treatment of various respiratory disorders, including recurrent airway obstruction or inflammatory airway disease.

Clenbuterol acts as a bronchial dilator and a mucokinetic agent that helps decrease resistance in the respiratory pathway, thus increasing the airflow to the lungs.

Clenbuterol also acts as a de-partitioning agent that redirects energy away from fat (inaudible) in the direction of lean muscle tissue production. Muscle-building effects have been used to enhance performance of horses; however, the muscle-building benefits are offset by the negative effects of long-term administration, including a decrease in aerobic capacity, time to fatigue, cardiac function and maximal oxygen consumption.

Studies have shown that even minimal concentrations of clenbuterol adversely affect aerobic performance, high intensity exercise capacity and the horse's ability to recover from

exercise.

Clenbuterol has also been demonstrated to induce changes in the structural dimensions of the equine heart, including both cardiac remodeling and an enlarged aorta immediately after exercise. This increases the risk of aortic rupture and sudden death in equine animals. Studies also have shown clenbuterol becomes less effective as a bronchial dilator when the treatment period extends beyond 14 consecutive days.

Clenbuterol has been used improperly in race horses for muscle building, disregarding the negative effects the drug has on the equine animal.

To restrict the improper use of the clenbuterol, the Mid-Atlantic's Virginia plan has recommended that all of its members adopt the proposed amendment for the regulation regarding medication of horses. We will accomplish this by adding § 11VAC10-180-73 Clenbuterol to our chapter on medication.

As the equine medical director, I recommend approval of this new section on the chapter of medication. Would you like for me to read it?

CHAIRMAN REYNOLDS: We don't need to read all that. I have a question.

1 DR. CARUTHERS: Okay. 2 CHAIRMAN REYNOLDS: If somebody was caught 3 with this, there are different levels of 4 seriousness? They're all serious. 5 DR. CARUTHERS: Right. It's a 3B, which I 6 have the pages there. It's a first offense, second 7 offense. I can look at my notes. 8 CHAIRMAN REYNOLDS: I was just curious. 9 DR. CARUTHERS: Okay. 10 CHAIRMAN REYNOLDS: All right. Thank you. Are there any additional questions from any of the 11 12 commissioners? Thank you, Doctor. 13 DR. CARUTHERS: Thank you. 14 CHAIRMAN REYNOLDS: So I would entertain a 15 motion for approval of final amendments to Chapter 180, clenbuterol, as outlined in Tab 13. Any 16 17 motion? 18 COMMISSIONER HUDGINS: so moved. 19 CHAIRMAN REYNOLDS: Second? 20 VICE CHAIRMAN SIEGEL: Second. 21 CHAIRMAN REYNOLDS: All those in favor, say 22 aye. 23 The Commission votes aye. 24 CHAIRMAN REYNOLDS: Any opposed? Hearing 25 none, the motion carries unanimously.

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Mr. Lermond, I believe that takes care of all of our action items for today. I'll ask that Jill Byrne or John Marshall let us know about you alls' plans for the 2021 scene, if you all would like to chat about that a little bit.

MR. MARSHALL: Sure. Thank you, Chairman Reynolds. First of all, we apologize for the acoustics of the room today. It's a situation where we need to choose between audio or cool air. So please bear with as you have been.

So we look at recent history. We all know what happened with the revival of horse racing in 2019 and the opening of Rosie's locations. into 2020.

Of course we had the pandemic, strikes, and we found a way to continue to operate through a long list of restrictions and quite happily we did because we were able to keep the core of why we're here; horse racing, strong through our contributions to the industry and contributions to purses to where over the first three years we will have actualized 42 live days of racing, paying nearly \$20 million in purses over that period, which is a tremendous rise from the ashes.

Going forward, we are prepared more this year

than we have been in '19 and '20. Soon, Jill will share specifics of our preparations and where we stand in different areas.

I would really like to share that we are in the same situation as every other employer in the Commonwealth and across the country as it relates to attracting and retaining talent, employees, labor. So we reacted by increasing some hourly rates to try to attract some people and we've also issued some hiring incentives to stay competitive.

Those most related to the race meet are we instituted a completion bonus of \$500 to any employee hired before July 19th and completes employment throughout the race meet to September 2nd. So that's helpful.

We have also instituted a \$750 hiring bonus to those in regular full-time and part-time positions even beyond the race meet; \$250 paid on day 90 and \$500 paid on day 180. So that is very helpful to try to stay competitive with the competing workforces.

Also, I often get the question why are you racing on Monday, Tuesday, Wednesday at 1:45. The answer is in November when we applied for dates, we knew what we knew as far as restrictions go, as

far as the mandates and the trajectory of the pandemic.

In doing so, we tried to safeguard ourselves from an abundance of attendance, although we're expecting great attendance for Monday, Tuesday, Wednesday, but we wanted to try to control crowds.

With a 1:45 post time on Monday, Tuesday and Wednesday, we feel we're optimally positioned for the simulcast network based on our learning across the country. That's the path we chose in November and we stayed with it.

It's not until recently on Friday we rolled back our masking mandates across the business and it's so nice to see everyone's complete face today for the first time in a long time.

So we remain cautious as we roll back our restrictions. Some examples related to the live race meet. In working with the HBPA and Frank, we're offering a vaccination clinic on July 14th to all stable workers, whether they're residents or shipping and we're working right now to try to convert from the Moderna vaccine to the Johnson and Johnson vaccine so it's a one-time inoculation. The Chickahominy health district has been very helpful in accommodating that.

We've also contracted with an outside cleaning company called James River Cleaning. James River Cleaning is tasked with excessive cleaning of the bath houses, the warm areas, the race office, the track kitchen, the jocks' room. All those high-touch points that are necessary to keep us safe and in business for 21 full days of racing.

We'd like to thank Frank and the HBPA for working on us and defining that scope and leading us in the direction that the horsemen feel comfortable and safe with.

Currently, we're working with our team internally to decide how we're going to handle our protocols internally. So just Friday, we stopped taking temperatures for guests and employees for the first time, along with relaxing masks for those that are vaccinated.

As it relates to the stable area, we had protocols last year where every dorm resident needed to report to the stable gate for a temp check and a series of questions every single day. We are evaluating whether or not that will be necessary come July 19th. Also, we did temp checks at the stable gate each day as well.

From a cleaning and sanitation perspective, we

are maintaining the standard that we had through the pandemic across Rosie's, across the workforce, across the stable area, across horse racing.

As it relates to other precautions, we are in the process of (inaudible). I thought that was important for the Commission to know.

So I'd like to turn it over to Jill to focus on specifics. Before I do that, I would like to say that we have 1,550 advance ticket sales for the live meet today, so that's a good number given the time of day and days of the week.

VICE CHAIRMAN SIEGEL: How does that compare to two years ago?

MR. MARSHALL: In 2019 for year one, it's probably half. There were a lot of problems throughout the first year, as you all know, but that number of 1,500 is nice. I'll also mention that tickets went on sale before the rollback. The tables were distanced, seats were distanced.

When the Governor relaxed that, we rearranged all of our seating charts, the different spaces and reissued them on a mind to sell. Those people that purchased during the distance configuration, the only option available was two-tops. I think there were 40 people we contacted to say, congratulations

your two-top is now a four-top at no additional charge. So our inventory expanded about two weeks ago and we're back to market full capacity.

CHAIRMAN REYNOLDS: I have a question. You all did such a great job of kicking off a couple years ago. The meet was fabulous. It was wonderful. Everything went very well. This year, we're in kind of an unknown territory. It's tough to hire help, as you all know, workers, and we anticipate large crowds, hopefully.

How are you all going to balance I can't get enough staff in here to help? How do you strike a balance between having too many people in here and not serve them well; therefore, they don't have a good experience down here because we're understaffed? How do you balance all that? Is that a moving target at that point?

MR. MARSHALL: It's a good question. We've done some things strategically to keep service at a high level during the meet without putting too much pressure on us during those conditions that you're explaining.

Some examples of that, the cleaning company is one. Last week, we made an arrangement with a catering company to service the fourth floor suites

only for additional help. The name of that catering company is Two Ladies and a Kitchen, formerly known as Defazio's. Defazio's, Two Ladies and a Kitchen, will be servicing the suites only. The 1609 restaurant will be focused on that area. We will include that along with the Jockey Club with an a-la-carte menu rather than a buffet. Buffets are not en vogue, as we all know at the moment, so we switched to an a-la-carte situation in the Jockey Club.

Outside, we have a plan to operate our own concessions. For the first year or two, we in-sourced all of our food and beverages and went through the capital expenditures to re-outfit the kitchens to be able to handle that.

So we do have plans to do our own concessions outside, but our back-up support are food trucks. So we have a long list of food trucks that we are having for each live race day; Monday, Tuesday, Wednesday, 1:45.

The question is how do you keep a food truck interested. If there aren't enough people, sometimes they just drive away. We're in the process now of negotiating minimums for those food truck vendors to keep them here during the meet.

Another example is that Jill and team have reached out to temp labor organizations, at least two, maybe three. Granted, we have not had success in the past with the labor organizations, but we contracted with them to have a fall-back plan in the case that we're unable to (inaudible).

We've had two job fairs the last two
Saturdays. We have two more coming the next two
Saturdays. I'll call on Jill to tell you about the
racing positions. It looks very good. Our areas
of focus right now are food and beverage. Jill.

MS. BYRNE: Chairman, Commissioners. The stable area --

CHAIRMAN REYNOLDS: We're having a hard time hearing you.

MS. BYRNE: Okay. The stable area will open on July 5th and horses will be on the track training on July 6th. I just had a report this morning from Allison DeLuca, our racing secretary, and as Mr. Lermond mentioned, we have a full team coming back from Tampa, so we are really pleased to have the same group of people returning.

I think that says a lot about their experience that we have a lot of the same people returning here. As of right now, she has commitments for

around 600 horses to be stabled on the grounds.

We have around 840 stalls, but we like to hold Barn 14 separately for an isolation barn and our equine medical director, Ada Caruthers, we've worked with her on that. In case of any kind of a breakout, we have a separate barn so the horses can be isolated there. But this is a great interest in our product this year. The purses are back up to \$500,000 a day.

Some other things going on within the industry and other racetracks that have initiated a lot of interest in coming to Colonial Downs for racing this summer.

We have trainers coming from Kentucky.

Churchill Downs is closing their stable area, kicking everybody out as they redo their turf course. So we've had a lot of interest from Kentucky trainers. We have trainers like Dale Romans that have asked for 30 stalls; Michelle Lovell, 25 stalls; Mike Tomlinson, 35 stalls. So a lot of trainers coming from Kentucky. They will be coming to support this race meet and try to take some of our purse money.

We have obviously a lot of interest from our Virginia hosemen. They will all be fully

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accommodated with stalls as requested, providing that the horses on their application meets the criteria to stable and race at Colonial Downs.

Maryland regulars and more. Because of Maryland's situation as well, a lot of people are aware of the Laurel racetrack having some issues. They've had to juggle around where they are, so a lot of interest from more of the Maryland people to actually stable on-site as opposed to shipping.

Mike Trumbetta is actually one that we haven't had stable here before who is coming. Ferris Allen, of course being a trainer here will have 30 stalls. So a lot of interest from there, from Monmouth, from around the country as well. And then of course we will get our usual ship-ins to come in for racing.

So it really is, I think, very exciting what our prospects are for our racing product this year to really be something the betting public, fans and to get some consistency and place us in that where we should be with our purse structure and the facility we have and the people behind the scenes as a Class A racetrack offering a really good facility, but a really good racing product as well.

Some of the work that is going on right now.

The stable area, always ongoing work on the barns. We finished two more barns. That's why we have more available stalls. So now all 14 barns are completely renovated; new plumbing, hot water heaters, everything completely redone. So very nice, the barns.

The dorms as well; complete renovation there. We painted the bath house floors again, air conditioning units, new mattresses. Thanks to Frank Petramalo and the Horsemen's Association for always helping provide for our staff of employees in the stable area.

Some of the other things to note. As we talked about staffing and John mentioned as well, we talked about our staff coming back from Florida; our assistant starters as well. We have a great team coming in.

We have a much better outlook this year for (inaudible) and pony people. Maryland has said their (inaudible) can work for us providing they're all vaccinated and the same with their pony people and a couple additional starters.

So that should help us in some key roles. As you all know, these are roles that are very skilled, that aren't just for getting somebody off

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the streets to come in and handle. So we are fortunate there that we should be in a pretty good position.

Some areas where staffing is difficult because of our seasonal racing and not year-round. Equipment operators. Very difficult to get people locally that have experience with racetrack management and luckily, we're very fortunate to have Ken Brown back again as our lead track superintendent and consultant for track safety.

He is as Dave mentioned about Jack Houghton.
Ken Brown is the standard that all track
superintendents pretty much defer to for track
surface safety.

So we do have Ken back and he's putting together a team. We have some rehires which is good. People he trained last year on the track.

We're definitely still looking for more people, reaching out to Maryland, to Tampa, to Kentucky; everywhere we know to see if they can help us. People that have experience in racing.

The other areas that John mentioned, mutuel tellers. Again, that's a skilled position. We can train, we do train, we offer training for that to hire, but the racing language, as you all aware and

everybody here, it's a very difficult language. If somebody walks up and wants to make a partial wheel with a two and six, you know it can be confusing.

So trying to fill those roles has been a bit challenging, but as John mentioned, too, with an increase in an hourly rate and these incentives, bonus incentives that are being offered, people now that have been sitting at home maybe not thinking about going back to work, they might see those numbers now and think this is a great part-time job for the summer. So I'm hoping to get some more of those in place.

TVG will be back covering all of our races on TVG One on Monday, Tuesday, Wednesday. Mondays, we will have two steeplechase races prior to our flat card and that will start around noon, around 12:15. Get those two races done and then flat card will kick in after that. So we are looking forward to having steeplechase purses back that are very popular here, especially in Virginia.

We will again be contributing to the Thoroughbred Aftercare Alliance. It's very important. Offtrack Thoroughbreds and taking care of retired race horses. So the HBPA gives \$15 a start. Colonial Downs matches \$15 per start, which

is nice. By the time the season is over, we estimate we would have given about 100,000 to Thoroughbred Aftercare Alliance.

So that pretty much about wraps up what is going on in the stable area and on the track. If you get a chance to walk out front, take a look at the Secretariat turf course. Finally, Mother Nature has been kind the last couple days. Thanks for coming out. Questions?

COMMISSIONER HUDGINS: I have a question. Sounds like a banner year.

CHAIRMAN REYNOLDS: We have a question, Jill. MS. BYRNE: I'm sorry.

COMMISSIONER HUDGINS: The question is, Jill, this sounds like a banner year for racing in Virginia. I mean it feels like an opportunity that we haven't seen for some time. The combination of other tracks failing to get up to speed and us coming back on sounds like a real opportunity.

I am so excited about this opportunity to really nail it and maybe steal some of the thunder of the other tracks if they can't sustain the quality product and we can, that maybe it's a huge difference, but it also makes it obvious how hard a comeback will be with the Corona virus shutdown.

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I personally know how hard it is to get any employees that are skilled and even the non-skilled ones, it's very difficult.

So where do you feel that you are? I know a little bit from this talk, but how confident do you feel? I could ask John this, too. I know he's going to tell me we're going to nail it and that's good. I want you to feel that way; if you don't, we're all in trouble. Are we closing in on being able to handle that mostly? What do you think?

MS. BYRNE: I can say the last couple weeks that we're, as I mentioned, we're starting to get some of those key positions for operation. So all of our racing officials and those positions, we're in great shape.

As I mentioned, we have the best racing office team, our stewards, all those key positions, our assistant starters are filled and all rehires except for a couple new ones. We do have a safety officer starting this year. Rick Williams will be in that position. That is now required in the Mid-Atlantic. So we've filled all of those roles with the best.

People always say to me how do you get such an incredible team. Because we are known for

Allison DeLuca and her team and everybody, the officials, and we just have great people that want to come in here and put on a great product.

So to answer your question about opportunity. This is our opportunity this year. So many things have collided in racing that may be negative for someone else, but it's all pointing us to be able to pick up the bill and run with it.

Kentucky closing their stable area in Churchill, Maryland having issues. Our days of the week; Monday, Tuesday, Wednesday. Since Maryland will be running on weekends, Monmouth on weekends, we have a huge opportunity to attract horses, horsemen of top quality and get full fields and a very well-balanced field. So that in turn puts the pressure on us to put on a good show.

We have to be able to take care of those horsemen when they're here. Priority number one is a safe track, both track surfaces and a safe stable area and then racing product and racing operation has to go smoothly. We have the support to do that.

And then of course the fans and patrons that decide to come out. We have to be able to give them a good experience. As John mentioned, none of

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us knew where we would be today back in November and really until the last couple of weeks. So it's definitely a lot of work on the team to step up and make sure that experience will happen.

We want Kentucky trainers who may -- everybody might think they're just going to come down because Churchill is closed for the summer. We want them to come here and say that is the best racing experience I have ever had. I'm coming back next year whether Churchill is open or not. I'm going back to Colonial Downs because it's a great experience.

So we know we have an incredible facility, we have two amazing surfaces and now it's just putting it all together and operating it.

We always know you're going to have things beyond our control. Yes. Mother Nature is one we can't control. So hopefully she will be a little kinder to us this year.

To that point, we did invest in a lightning detection system, a very state-of-the-art lightning detection system; weather system as well. Some additional tools for testing the track surface and Dr. Caruthers had asked for a special tool that is a heat stress meter to test for when we have the

1 high heat.

So she will have that actually in her hand to go around and be able to know what that humidity and what that heat temperature is at all parts of the racetrack.

So when we started back racing in 2019, safety is our main interest. It has to be. Everything starts there and then you go from there and you start with safety. Then the horsemen will be taken care of properly and the rest.

So we do have some challenges as the entire nation does with staffing, but we have incentives and adjustments and really word of mouth improvement and rehiring. We're feeling a lot better.

COMMISSIONER HUDGINS: I'm glad to hear that.

MS. BYRNE: It's such an exciting time for Virginia racing. If anybody follows on social media, we're really getting a lot of attention, Colonial Downs, and we have two fantastic ambassadors in Jason Beem, our track announcer, who has returned with an incredible (inaudible) racing, as well as Jessica (inaudible). She just competed in the retired race horse Thoroughbred makeover show this weekend and is a real promotor of horse

racing and the industry. So between that and the team we have, it's a lot of work but --

COMMISSIONER HUDGINS: Yes. It is. Congratulations to all of you.

MS. BYRNE: We're excited about it and appreciate the support.

VICE CHAIRMAN SIEGEL: I just want to make a comment to Marsha's comment. This has been an incredible year for everyone. We have all had to adjust and do everything right, so I certainly applaud you for it.

The racetrack experience, as you said earlier, is an important part of the role of Colonial Downs and it sounds like you have this experience nailed. When you get the crowds on Monday, Tuesday and Wednesday early afternoon, I hope so, but that's (inaudible) for everybody. So you just have to adjust. I for one feel like if you can't get crowds out here, then we need to re-adjust.

MS. BYRNE: Racing is a social experience.

Having grown up in this industry, there is nothing

like going to the racetrack.

VICE CHAIRMAN SIEGEL: We have a beautiful facility. If we have everything right to keep it that way, we have to draw crowds.

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MS. BYRNE: We get new fans by bringing them out. Where else in sports can they be this close to a horse walking through the paddock with a general admission ticket? So yes, the experience on site is absolutely a key component.

As John mentioned, back in November nobody knew where it would be today and we also need to establish a racing product in the simulcasting and with wagering patrons as well of some consistency to know Colonial Downs racetrack is back. We really only have one year under our belt, 2019.

So to establish Colonial Downs racing as a product, then maybe next year make adjustments to be able to accommodate more fans to come on site.

But this year, too, with everybody now with the pandemic coming to a close, people are busting at the seams just to get outside and to be able to come to a sporting event like this when you also have indoor dining and enjoy the day, get out of the heat in the AC here, and we expect to get decent crowds.

Are we going to get maximum crowds? Probably not, but I think by establishing our product and by people that are coming, having a great experience at the track, word of mouth gets out and then

adjustments can be made to schedule our next days.

COMMISSIONER HUDGINS: So you think eventually next year it's possible to do a conglomeration of weekends or the early part of the week to make the horsemen happy, but also weekends? How is that, Jill?

MS. BYRNE: I mean there's lot of options to get through this season, see what it looks like. But I think, you know, we have the advantage of being and restarting, so I think we have the opportunity to learn from things, make adjustments, but also make sure those dates and where we fall in the racing world, that we accommodate.

So we have several groups to accommodate still; horsemen, wagerers, fans, on-site patrons. It's a mix. We have to be able to figure out how to appease everybody. And yes, we want to get people here. Who wouldn't want to show off the facility that we have at this racetrack and experience?

VICE CHAIRMAN SIEGEL: 2019 was a great start.

MS. BYRNE: Yes.

VICE CHAIRMAN SIEGEL: I think we're building on something good here and of course the pandemic got in everyone's way. We need to continue that

momentum. We never had huge droughts over years even predating Colonial, but I think we have the potential to do that and certainly larger crowds over time and that's one of the goals.

MS. BYRNE: I agree and I think by getting the product out there again on TVG where a lot of people are watching and also getting local stations to come out and cover our racing and experience on-site as well and just being able to really market what the racing experience is from a fan's perspective here on site as well as what the product is that we're offering from a wagering perspective, it's combining those two to come out with something that is more entertaining.

VICE CHAIRMAN SIEGEL: Thank you very much.

MS. BYRNE: John, did you want to say anything?

MR. MARSHALL: Happy to. We very much look forward to putting the cake topper on this race meet, doing it well, doing it right and the overall experience is very important to us.

One thing we're going to try throughout the year. We're going to try something different by doing an owner and trainer survey during and after the meet to gain input from those participants so

that we know where we stand.

Those participants, they know their last experience, whether it was at Laurel, Pimlico, Churchill, wherever they're coming from. It's not about comparing ourselves to an experience at other places as it is us getting satisfaction and results back to help us improve for 2022, '23 and beyond.

So we'll be working with Frank on drafting those questions and we'll survey as we have in the past our guests at Colonial's Rosie's, who are very good at getting information to people and that will be great feedback. Thank you.

CHAIRMAN REYNOLDS: Thank you. That was a great discussion. Thank you all very much.

Next is a report from Jeb Hannum on the recently completed Economic Impact Study on the Virginia Racing and Breeding Industry. You don't need to read the whole thing to us.

MR. HANNUM: It's only 90 pages. So thank you, Commissioners. Just wanted to let you all know, and I think Dave sent you the report, but in March of this year, we sent out the results of the economic impact study of the industry and I hope you had a chance to take a look at that.

Just some of the quick numbers. The overall

economic impact from 2019 was 442 million, so we can safely say this is a half a billion dollar industry. Then total tax revenue to the state in 2019 is little over 26 million. Over 5,000 jobs supported, et cetera. So there's just a couple of bullets on a long list.

But it is an important study for us because we wanted to look at kind of where we have come since the Chairman alluded to at the beginning of the meeting the low point for the industry in 2014. This is an important document to look at where we are, but also when we're in the legislature to be able to tell a story.

Debbie and I and Frank and all the others,
Darryl, are down there talking to the delegates and
senators, who intuitively knew what it all meant
and speak to personal experience to people that
have farms, but this is the first time we really
had a document that says this is the average amount
people are spending on their horses per year. This
is going to the state, tax revenues, et cetera. So
that's really important. This is something we can
do again in five years and see how we grow. So I
think it's a great story.

John was very helpful. He got information

about Colonial's side of the business which he shared and was enormously helpful and we appreciate his contribution to the project.

So we mailed a hard copy of this to all of the senators, all of the delegates in the state, all of the finance committees. We are going to follow up.

On a related note, we invited all the legislators to a legislators' day at Colonial on Derby Day, so we hope we'll some people come out and we can follow up again and talk to them and explain what we're doing.

So we see this as a resource to the entire industry. If you all are in a meeting and want to go through this with me or want hard copies, we are happy to provide that. So it's for all of us to use to tell a story.

If there are any questions, I think otherwise, thank you, Mr. Chairman.

CHAIRMAN REYNOLDS: Thank you.

COMMISSIONER HUDGINS: I think this is one of the most important documents that we have.

MR. HANNUM: Yes.

COMMISSIONER HUDGINS: It's a benchmark of what we have now, where we are going in the future

and resources that we allocated and jobs that we created in rural areas of Virginia. The political weight of this is pretty big, so well done.

MR. HANNUM: Thank you, Commissioner.

CHAIRMAN REYNOLDS: Next on our agenda is a report from Debbie Easter talking about racing changes and the Certified Program.

MS. EASTER: Thank you, Mr. Chairman.

CHAIRMAN REYNOLDS: You're welcome.

MS. EASTER: I'm going to follow up with just one little comment from Jeb's, that our former chairman has been hoping that we would get a

MR. VAN CLIEF: At least seven.

document like that for how many years, D.G.?

MS. EASTER: I know. As John reported earlier, the addition of Rosie's, the positive numbers we're seeing with ADW which is going on in the OTBs has finally allowed us, the industry, to have the money to do some of these things. Now we have a baseline. As we all have spoken here today, I just hope we get to see it grow.

COMMISSIONER HUDGINS: We will.

MS. EASTER: So as far as what I'm supposed to be speaking about, the Virginia Certified Program, which you all don't regulate, but Dave, we have

presented the program to you every bit along the way when we started five years ago. We made some changes and Dave thought it would be a good idea if I came up and told you about the changes.

First of all, it has been incredibly successful. We built the program from 400 horses coming into the state here. We are now at 700 horses with a 2019 crop, which maybe doesn't sound like much, but at any given time, we have 600 to 700 horses pending residency. So if you split that up between say 100 farms, that's seven horses a farm that we didn't have prior to this program. So we're very excited about that.

One of the things that we changed was -- one of the only complaints we had about our program was that the people that actually did business here, when their horses were claimed away from them, sometimes when they would put in their horses to run, they made their horses more valuable and they complained that they never got to participate in the actual bonus part.

So we changed the person as of April 1st that receives the bonus. From now on, it's somebody we find that is the developer. The developer is the person who owned the horse the first time it ran.

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So mostly likely, that's the person who either sent their horse here to board or train in Virginia or bought that particular Virginia board-certified horse at a horse sale.

So we're actually bonusing the people that did business in Virginia instead of the guy that claimed the horse three times down road and never spent a dime in Virginia and all of a sudden is like, wow, I get all this money.

CHAIRMAN REYNOLDS: That's nice.

MS. EASTER: The other change we made was a result because of our own success. We have a budget for the Certified Program that we've agreed with the Standardbred folks on how much we can spend for the five years future and we were looking like we were going to go over budget and one of the big reasons why that was happening was the state of West Virginia, horses in West Virginia.

West Virginia races about two to five races a day, so the horses that were running and winning in a restricted program were taking a huge percentage of the bonus money that we were sending out.

So we met many times, the committee that we had, and we came up with the change that would affect the least amount of people and effect the

least amount of change to the number of horses coming to Virginia. We felt it was to decrease the amount we paid on a West Virginia restricted race, so we now pay ten percent for a horse that wins a West Virginia restricted race and we still pay 25 percent on an open race just like we do for any other Mid-Atlantic state.

So those are our changes. Overall, they have been very positive. I'm sure the West Virginia guys are not as happy about the ten percent.

There is one thing that I can't give the numbers for yet. We won't have them until the end of the year. There's a little float between that ten percent we're paying on the restricted and the fact that the guy that got his horse claim money now is getting a bonus he wasn't getting before.

So I don't know what that float is going to be yet, but it's happening, so I haven't heard too many complaints. Any questions?

CHAIRMAN REYNOLDS: Makes sense to me.

MS. EASTER: It has been the greatest thing. Stephanie can tell you it has been great for our farms.

CHAIRMAN REYNOLDS: If West Virginia is complaining, they should have never left Virginia

in the first place.

MS. EASTER: It's a program that's built for Virginia, not West Virginia.

CHAIRMAN REYNOLDS: Anything further from Ms. Easter?

Let me get out of my seat. The first thing
I'm thinking sitting up there is Kimberly and her
family and their precious daughter like, Mommy, why
couldn't we be first on the agenda? We had to sit
there through all that. But we saved the best for
last. So you all are going last, but we'll be
getting there. But thank you all for coming.

You'll always be Mr. Chairman to me. D.G. Van Clief, would you come up here, please?

D.G., I think I got to the Commission I think about 2012. I believe Mr. Commissioner Siegel was then Chairman. I remember talking and we met D.G. -- I don't know when you moved back to Virginia, but we got wind -- I think I saw you at a UVA football game.

MR. VAN CLIEF: That's right.

CHAIRMAN REYNOLDS: We got wind that D.G. had moved back to Virginia with no real political affiliation or anything, having just come back and Stuart and I got together and with Stuart's

leadership lobbied the heck out of the Governor's office and said we got a guy and we need him.

D.G. has done just about everything you can do in Thoroughbred racing. He's the former president, chairman of Mason Tipton, the NTRA, the National Thoroughbred -- I'm trying to do this without reading my notes. We all know what he has done.

He has been one of the founders and past president and executive director of the Breeders' Cup and we all know where the Breeders' Cup is today versus where it was and D.G. was a big, big part of that. He has been a longstanding member and perhaps an officer of the Jockey Club and probably 15, 20 other things.

Now D.G. called and said, Sarge, I have this opportunity, this National Safety and Integrity Board. I don't have the formal name here, but we all know what it is.

D.G. says I have an opportunity to go do that, but I feel horrible about leaving the Commission as Chairman and not finishing out my term. I said, well, D.G., back when you were my Vice Chairman and back in 2014, it was pretty bad and having D.G. by my side to help shepherd me through all those miserable days was a God send for me and I

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appreciate all of your help and support. It meant the world to me. I was able to sleep a little better at night. Not great, but it was okay.

But then after all that was over and we were going to put Humpty Dumpty back together again, he said, Well -- I was Chairman for two years. D.G. was like, Wouldn't you want to continue to be Chairman and just kind of see this thing through?

I said, you know, D.G., we need fresh energy, fresh blood, fresh ideas. Two years is plenty and I couldn't think of a more perfect person to come in as Chairman and work with Colonial Downs and all of the horsemen around Virginia and the stakeholders to get together, collaborate and put this thing back together again.

With our executive secretary and working with everybody, you all have done just that and so I said D.G., if you were ever going to go take on something else, I think your country needs you and you have left Virginia horse racing and particularly this Commission better than it has really ever been, so if there is ever a time to go on to the next challenge, this is it.

MR. VAN CLIEF: Thank you.

CHAIRMAN REYNOLDS: So he just took right off

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and left. So anyway, D.G., I want to read this to you, signed on behalf of the rest of the Commission as you're leaving. Why don't you read it? can't. I don't have my glasses.

I'll look it over. MR. VAN CLIEF:

CHAIRMAN REYNOLDS: Your eyes are not as bad as mine. All right. Be it hereby resolved that the Virginia Racing Commission recognizes D.G. Van Clief, Jr., for his many years of service as a member of this Commission for the effective leadership that he has demonstrated throughout a variety of chapters and the formative history of Virginia's native horse racing industry.

We, his fellow Commissioners, offer our sincere thanks and appreciation to Chairman Van Clief for his many efforts, his keen sense of direction and his unfailing dedication to successfully achieving our Commission's mission and the rebirth of horse racing in Virginia.

We know that Virginia's horse racing industry stands today with tremendous position to grow and prosper in great measure because of Chairman Van Clief's diligence, skills, clear-sightedness and love of the sport that means so much to all of us.

We hope that our paths will continue to cross

frequently and we wish you much happiness and success in the years ahead in his new role as a member of the Board of Horse Racing Integrity and Safety Authority Board. On behalf of the Commission, thank you very much.

MR. VAN CLIEF: Thank you very much.

CHAIRMAN REYNOLDS: Here are your glasses.

MR. VAN CLIEF: I'll take them back.

CHAIRMAN REYNOLDS: I'm going to give you a chance to say a few things.

MR. VAN CLIEF: All right. Thank you. Thank you very much.

CHAIRMAN REYNOLDS: Come on up to the middle. I shouldn't have been standing there. I apologize to all of you all back there.

MR. VAN CLIEF: This is a singular honor. Mr. Chairman, thank you of all of those lovely remarks and also thank you for shortening my own remarks by at least fifteen minutes. I know nobody wants to hear an ex anything, so I'll try to keep it brief.

I did want to come back to this meeting to take a minute since in a normal course of things, I would have been sitting here still and had the luxury of explaining to all of my colleagues in the industry where I was going and why I was going and

when I was going. Things have been moving fast and we have not been meeting all that often since last January.

I was invited to serve as one of nine members of the board of the Horse Racing Integrity and Safety Authority. It is divided, just FYI, and I hope you will call me with any questions because this association isn't about to be over. I'm just going to be leaning on all of you in that capacity.

There are nine directors, five of which are independent. They come from completely outside of the horse racing world. Four of us are chosen as representatives of horse racing and so in that respect, part of my job is to represent everybody in this room on this new authority which has been given the responsibility under the federal law of creating a body of regulatory recommendations; on one hand, medication rules and enforcement of those rules; on the other, safety protocols and the enforcement of those protocols, a lot of which Colonial Downs provides us with examples of.

Our job is to get that body of recommendation to the Federal Trade Commission, under whose umbrella we have been created and we have until next February to do it. So we have a lot to do in

a very short period time and I'm serious when I say I'll probably be calling on some of you for help and advice.

At some point in the past, I think it was when the Commission wasn't moving quickly enough for the VTA and the HBPA and VHA's satisfaction, somehow my cell phone number was given out by somebody whose name I will not -- Debbie -- ever say. My number hasn't changed, so please call any time and I am looking for recommendations and will be looking for support. So thank you.

Listening to conversation today, I have to say how proud I have been to serve on this Commission for the last seven-and-a-half years and moreover the last several years in the role as Chairman.

It is amazing what the Virginia horse racing industry has done and what this Commission has been fortunate enough to be a part of and what I have been honored to be part of.

I think we're a great example to almost anybody. With the creation of the VEA, which is a unique model anywhere, the Virginia HBPA and the VHHA, the Gold Cup, the VTA, track management, all coalesced under one umbrella and immediately gave the industry credibility, political clout and a

common will and a common voice and it's amazing what that allows you to get done and it's not too amazing why it doesn't allow people to get much done in other states compared to the fast track we have been on and it's absolutely incredible.

Commissioner Hudgins and Commissioner Siegel spoke a few minutes ago about the opportunity in front of us, where we stand. I am absolutely convinced that not only have we seen rapid growth over the last couple years and the reemergence of what I think is going to be one of the nation's best boutique race meets, but I think we are poised for a really rapid growth and significant things in this industry, not only in terms of real growth, but as a moral establishment for our industry.

I am honored to have been asked to serve. I thank my fellow commissioners for the privilege of serving with them. I thank our executive staff.

Dave. There he is. Kimberly, Rhonda, you all have done an amazing amount of work with a very small staff. Our medical director, Dr. Caruthers, thank you for your leadership and to all of you, I will be guilty of a sin of omission if I try to name everybody.

The leadership in this industry has put its

best foot forward. It has done so consistently. I am delighted to have been along for the ride. I'm honored to have served my home state. Debbie will give you my phone number if you want to call. I'm happy to be available any time you need my help. Thank you all very much.

CHAIRMAN REYNOLDS: You'll always be Mr. Chairman.

So Kimberly, please come up. Would you like to bring your family or would they like to stay there?

MS. MACKEY: They're going to stay.

CHAIRMAN REYNOLDS: Come on up. I've been on the Commission probably 11 years. I'm in overtime right now, I think, until the Governor figures it out and throws me out and we'll see what happens.

Kimberly has been here since day one and I have been so impressed over these 11 years by how well organized the Commission office is and how small a staff they were, because I think it was just Kimberly and a couple of people. Maybe it still is. Maybe you have a little more help around the office, but Kimberly has been there since day one.

She's well organized, the best organized, and

the agenda, everything is always in its place when you need it and she makes us look good up there and she has done it for years and actually makes Dave Lermond look great every day.

Anyway, I just on behalf of the Commission, I want to thank you for what you have done. She's not going anywhere. All we are doing is celebrating 20 years of her service to the Commonwealth of Virginia, almost all of it with the Virginia Racing Commission.

The Executive Secretary asked me to read a little something that he wrote on behalf of himself and the office and us. I would like to read it to you and present you with something. If you want to say anything, you can do that, too.

This is from Dave Lermond. The Virginia
Racing Commission is extremely fortunate to have
had Kimberly Mackey on staff for almost all of the
20 years she has served the Commonwealth of
Virginia.

Kimberly's position with the Commission evolved greatly over the years and now entails many roles which normally would be handled by numerous employees of a larger agency and requires knowledge in many different areas. Her willingness to learn

new things and take on additional responsibility is truly an asset.

In addition, responsibilities and workload increased in recent years due to the return of live racing and the implementation of Historical Horse Racing in the Commonwealth.

Kimberly is critical to the success of the agency and it would be impossible to replace her. So don't go anywhere.

I can always depend on Kimberly to perform her assigned duties extremely well with little or no supervision and I truly appreciate her efforts, knowledge and strong work ethic.

Now from the Commonwealth of Virginia. In appreciation and recognition of continuous and loyal service, we present this certificate and emblem of award for 20 years of service to Kimberly Carter Mackey, issued on the 25th day of July, 2021. I guess we'll give it to you then. Anyway, congratulations.

Do you want to say anything?

MS. MACKEY: I would like to say it has been a pleasure serving with you all and I look forward to many years with the Commission.

CHAIRMAN REYNOLDS: We'll present you a 40

year award, but I won't be here. Thank you so much and thank you Kimberly's family that came out. You all were very patient with us. She should have gone first, but like I said, we saved the best for last. Kimberly, thank you.

All right. Well, that was great. Next on the agenda -- we are almost done -- are Commissioners' comments. I will start on my far left with Commissioner Nixon.

COMMISSIONER NIXON: I would like to comment on how fortunate we are having such folks who are so passionate about what they do in their roles, especially you, D.G.

MR. LERMOND: We can't hear you.

COMMISSIONER NIXON: I really am very appreciative of all of the support that you have given over the years, especially when I was sitting on that side. Your role is integral to where we are today and I just wanted to thank you very much.

MR. VAN CLIEF: Thank you.

CHAIRMAN REYNOLDS: Commissioner Hudgins.

COMMISSIONER HUDGINS: I would like to echo Stephanie's thoughts. Thank you for braving the slings and arrows, particularly from your early part with the Commission and the rocky roads that

we have had.

I think you laid the groundwork for where we are going in the future and certainly that boggled me and I think that we will have our challenges, I'm sure. I think D.G. is right. We will have our challenges, but I thank you.

CHAIRMAN REYNOLDS: Vice Chairman Siegel.

VICE CHAIRMAN SIEGEL: Most of my comments have been said. I just reiterate how optimistic I am about the future of racing. I don't think we've been in a better position ever. We have strong leadership in terms of Colonial as well as the horsemen and everyone else associated with racing in Virginia. I'm very optimistic about the future. We have a long, long life ahead of us and I think we'll be successful as we go along and I'm happy to be a part of it.

CHAIRMAN REYNOLDS: Thank you, Mr. Vice
Chairman. Mr. Lermond, is there any need for a
closed session?

MR. LERMOND: No, sir.

CHAIRMAN REYNOLDS: Great. So with that closed session not necessary, I will not make a comment because I already talked enough today. I will seek a motion for adjournment.

VICE CHAIRMAN SIEGEL: So moved. COMMISSIONER NIXON: Second. CHAIRMAN REYNOLDS: We have a second. All those in favor, say aye. NOTE: The Commission votes aye. CHAIRMAN REYNOLDS: Any opposed? Hearing none, I declare this meeting adjourned. Thank you all very much for coming today. I look forward to seeing you all here in July. This meeting of the Virginia NOTE: Racing Commission is adjourned at 12:45 p.m.

CERTIFICATE OF COURT REPORTER

I, Sandra G. Spinner, hereby certify that having first been duly sworn, I was the Court Reporter at the meeting of the Virginia Racing Commission at the time of the hearing herein.

Further, that to the best of my ability, in a ballroom with an extremely loud air conditioning system and no microphones, the foregoing transcript is a true and accurate record of the proceedings herein.

Given under my hand this 24th day of July, 2021.

Sandra G. Spinner

Sandra G. Spinner

Court Reporter